

WE ARE HIRING!

Market Director Corrugated (EMEA)

The Market Director Corrugated is mainly responsible for the sales growth and corrugated market development. He/she is an inspiring leader of a team of sales professionals that generate strategic sales and business development in the corrugated market. The role is highly collaborative and requires interfacing and teaming with senior leadership and other internal stakeholders to convey segment ideas and opportunities.

Responsibilities

You are responsible for realizing sales growth in the corrugated market. You need to develop market field strategies (together with team members) and monitor the progress on day to day sales practices. Based on your knowledge and seniority you are perfectly capable of coaching and training your team members to develop the various sales areas. You know how to ensure the effective development of strategic plans and lead the sales team to make sure those plans are successfully executed and managed.

Job requirements

- Bachelor or Master level (technical branch of study);
- English language, fluent in speaking and writing; mastering expression skills in one other relevant language;
- You are willing to travel regularly;
- A minimum of 3 years experience in a similar function;
- A minimum of 10 years commercial experience in an international/global environment in the service of a producer and developer of technical products in a B2B market. Preference for someone with a background in an order related enterprise;
- You are capable of building up relevant networks and relationships independently;
- You dispose over technical knowledge of the corrugated process;
- Excellent communication skills and interpersonal skills;
- You dispose of knowledge on the current markets and observe changes in the market(s) and respond timely on changes;
- An open-minded approach.

Any questions or do you want more information

Please contact Mr. J. Manders at +31 (0) 497 36 11 11 or by mail at hmr@apex-europe.com. You can send your application letter accompanied by your resume to jobs@apex-europe.com.



Apex International is the global market leader in anilox & metering rolls for the printing industry with headquarters located in Hapert (NL). Apex is a dynamic family-owned company with production facilities on every continent and a sales network in more than 80 countries.

We have a leading position in the corrugated industry and are known for our service, quality and innovative solutions.

APEX EUROPE

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